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## **December Newsletter**





## **Education Station:**

#### **Hello BlowHard Fans!**

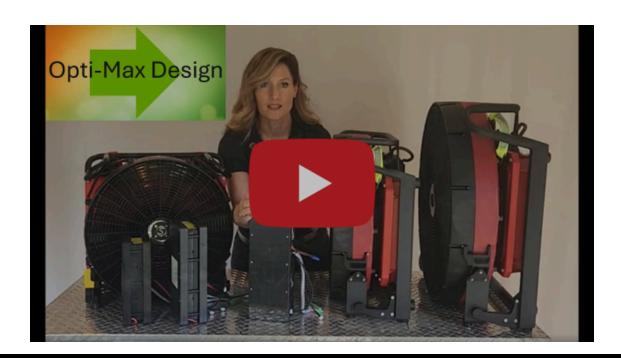
In October and November we gave you Phase I and Phase II videos of the overarching

High Flow Jet Technology Ergo-Fold Opti-Max Design

This month we bring you Phase III...

## The Opti-Max Design:

Watch this short video to understand how we maximize performance within the smallest space possible, while scaling fan size **and** battery power.



## Did you know...

### **Warranties:**

We are committed to taking care of you throughout the lifetime of your fan as well as keeping all ownership costs down.

We do this by giving you two warranties & a customer support team:

**Warranty #1:** Full 2-year warranty covering all parts from the date of purchase for normal wear and tear and operating conditions.

Warranty #2: 3-5 Year Sliding Warranty:

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5th year = 10% discount

### **Register Your Fan:**

We want to make sure you get all your warranties and discounts by linking your fan serial number to your department. Please register your fan at www.blowhardfans.com and click on Register My Fan.

#### **Customer Support:**

BlowHard is a family business and we take it very seriously if a fan is out of operation for any reason! We also understand that when a fan is out of operation, that is time a firefighter is without their tool. Because of this, we have a Customer Support team ready to quickly troubleshoot your fan and answer any questions you may have.

If anything happens on scene that impacts your fan, please call us as soon as possible so we can quickly get you any parts you need and get you up and running again!

support@blowhardfans.com or 541.967.0063

## Visit our NEW Website!

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# In case you missed October & November's Newsletter...

## **Ergo-Fold:**

video:



Ergo-Fold is more than just a convenient folding fan! The Commando, Quickee and Squirt all have a true 180 degree of operation and stay stable even on a steep incline/decline!

BlowHard engineered a NEW Airstream:

High-Flow Jet is an "Expansion"

Jet. Our big batteries drive a huge amount of power into the airstream to give it high pressure.

When

the airstream exits the fan, it expands beyond the size of the shroud, increasing air entrainment to seal the door.

Squirt, Quickee and Commando all have High-Flow Jet Technology!

#### video:

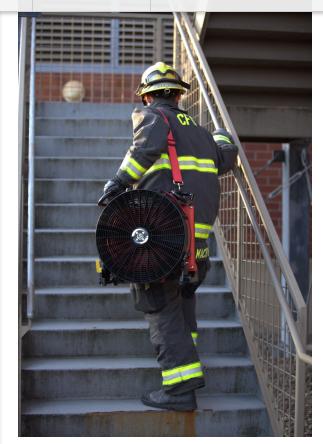


Welcome the \*\*Brand New\*\*

BlowHard Squirt

"Everybody's Little Buddy"

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#### So Little. So Powerful.

BlowHard strikes again by decreasing the size of the fan yet keeping the power, increasing the runtime, AND increasing the battery life!

The FIRST Smart Fan with BlowHard Smart-Tec!



## **Squirt Specs:**

rast issues		Specification		Hallsia
Blade Size	17" (432mm)	Battery	Li-ion	
Size	17.75"x18.1"x10.5" (451mm x 460mm x 267mm)	Battery Cycle Life	Up to 1000 full discharges.	
Weight	38 lbs (17.7kg)	Dual-Powered	Dual-Powered Run on battery or AC, seamless automatic switching.	
Max CFM	11,200 AMCA equivalent (19,028 m3/h)	Ingress Protection	IP-67	
Control System	Smart-Tec by BlowHard	Noise	82Db @ 10 ft (3m) 88Db @ 40in (1m)	
Runtime	55+ minutes at 11,200 CFM (19,028 m3/h), 6+ hours at 6,000 CFM (10,194 m3/h)	Head Tilt	Ergo Fold 0 – 180 degrees	
Charge Time	0% – 90% in 2 hours. Complete charge time 3 hours. No memory.	2-Year Warranty	All our fans come with a 2-year warranty protection.	



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Understand that when you purchase a BlowHard fan, you can do so proudly!

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BlowHard is an OEM (Original Equipment
Manufacturing) business. We do not buy any "off the
shelf" stock parts as our competitors do.
Each fan model has more than \$1,000,000 into its
design, R&D, molds, casting, prototypes, & testing.
We literally engineer and design all major parts of our
fan to achieve maximum performance which stock
parts cannot provide.

We believe only BlowHard can claim this enormous feat!

We are also family owned & operated and work hard to get it all done right here in Oregon!

Why do we design from scratch? Because we don't want to simply purchase stock parts, stick them together to make a fan that blows air, then market it for firefighting.

It is backwards to create a product based on a mix of parts which leads to ineffective component compatibility. BlowHard always starts with the laws of physics, math, airflow dynamics, and fan-law to create

BlowHard has shifted the industry in impactful ways!

\*We created the first battery operated PPV fans and still the only ones to have powerful, integrated batteries.

\*We deigned the first folding PPV fan.

\*We created PPV fans light enough for single-person deployment.

\*We invented High-Flow Jet Technology.

\*We engineered the only fan with Smart-Tec.

THANK YOU for being part of BlowHard's mission to progress the industry and save lives!











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