



September Newsletter



Happy Fall
BlowHard Dealers &
Sales Staff!



Education Station:

Last month we introduced you to the
BlowHard Design Trifecta:

High Flow Jet Technology
Ergo-Fold
Opti-Max Design

Three important designs and technologies of a BlowHard fan that gives it the ability to be highly powerful yet small and compact.

We first gave you [High Flow Jet Technology](#) to educate and share with your customers.
(if you missed it, scroll down)

This month we bring you Phase II...

Ergo-Fold:



Ergo-Fold is more than just a convenient folding fan. Understand and share what this unique design delivers to your customers and why it's superior to all other knockoffs.

Did you know...

Until we introduced the Squirt, **Quickee** was the smallest battery-operated PPV fan!
Not only is it super compact with minimal storage requirements, it still has a large 20in blade to deliver a *phenomenal* performance of 11,400 CFM and 7.4 lbs of Thrust, making it one of the highest performing battery-operated

“EVERYONE LOVES A QUICKEE!”

Welcome Ed Schwanke to the BlowHard Support Team!
(how could we NOT hire him with that amazing BlowHard-esk name?!)

Your Customer Support Team:

Ed Schwanke

Rebekah Hadlock

Ben Hadlock

If you have any technical or troubleshooting questions,
please use the following email:

support@blowhardfans.com

or call 541.967.0063 and click #1 for “service.”

This way we can keep all important case information and warranty
documentation in one location
and to make quotes and parts orders for you.

In case you missed the August & July Newsletters...



August 2024 Newsletter

Attention all BlowHard Dealers and Sales Staff:

Buckle up!

We are so excited to be rolling out our education program
on our new technologies!

industry standard.

Once again, our new concepts, designs, and technologies are going to shift the industry...and you're on the front line!

Each month we will give you bite-sized pieces of information and short videos to help you understand and share with your customers.

We will be adding these videos to our YouTube channel as well, so make sure to subscribe.

Soon you'll see how all the concepts, designs, and technologies work together. Once that happens, it will be clear to your customers that there's no reason to buy anything but BlowHard!

Please watch, read, and ask questions...anytime!
We LOVE to geek out on this stuff!

Rebekah: rhadlock@blowhardfans.com

Ben: bhadlock@blowhardfans.com

Education Station:

The BlowHard Design Trifecta:

Three important designs and technologies that make a BlowHard blow hard...

- 1) High-Flow Jet Technology**
- 2) Opti-Max Design**
- 3) Ergo-Fold**

For August, let's just start with:

BlowHard has separated from all other PPV fan manufactures who have only the Cone or Jet airstream.

**High-Flow Jet is an Expansion Jet airstream,
engineered by BlowHard,
giving our fans the leading edge on:**

- *Big Performance**
- *Increased Entrainment**
- *Increased Pressure**
- *A Huge Area to Seal.**

**No one else in the industry has it, can compete with it,
or able to create it.**

**With our knowledge of airflow, fan law, and physics, we engineer all
our own parts to create High-Flow Jet and is key to how our fans have
such high performance in a super compact design.**

**Squirt, Quickee and Commando all have HFJ Tec.
Watch this video to learn about it...**



Did you know...

Apparatus shorelines have high-power cycling which can cause repeat charging and damage to batteries (ex: swappable batteries on the market today). However, BlowHard batteries are specially engineered to work **WITH** shoreline power, so will not repeatedly charge or damage the batteries when kept plugged into shoreline power.

In fact, BlowHard fans are designed to be plugged in at all times, as it's after the charging is complete that the BMS goes to work on cell maintenance and balancing which extends the life and health of the battery.

BlowHard fans are designed to be easy...
Just Love'em and Leave'em (plugged in).



July 2024 Newsletter

Welcome the ****Brand New****

BlowHard Squirt

“Everybody’s Little Buddy”



So Little. So Powerful.

BlowHard strikes again by decreasing the size of the fan yet keeping the power, increasing the runtime, AND increasing the battery life!

Info on the Squirt
and our new Technologies...

**Ordering is now open
for demos!**

Pricing:

Demo Squirt only: \$1,750

Demo Squirt Kit: \$2,250

- 1 Squirt
- 1 Misting Ring
- 1 High-Flow Mister
- 1 12" Ducting
- 1 Truck Mount

Shipping will begin in
September



Place your orders at

sales@blowhardfans.com

Squirt Specs:

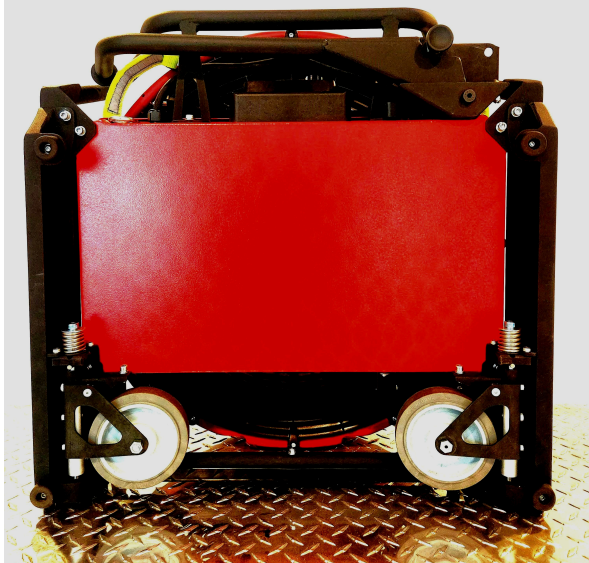
Specification		Specification	
Blade Size	17" (432mm)	Battery	Li-ion
Size	17.75"x18.1"x10.5" (451mm x 460mm x 267mm)	Battery Cycle Life	Up to 1000 full discharges.
Weight	38 lbs (17.7kg)	Dual-Powered	Dual-Powered Run on battery or AC, seamless automatic switching.
Max CFM	11,200 AMCA equivalent (19,028 m3/h)	Ingress Protection	IP-67
Control System	Smart-Tec by BlowHard	Noise	82Db @ 10 ft (3m) 88Db @ 40in (1m)
Runtime	55+ minutes at 11,200 CFM (19,028 m3/h), 6+ hours at 6,000 CFM (10,194 m3/h)	Head Tilt	Ergo Fold 0 – 180 degrees
Charge Time	0% – 90% in 2 hours. Complete charge time 3 hours. No memory.	2-Year Warranty	All our fans come with a 2-year warranty protection.

The Commando Days of Summer promo
is in full swing!

Sell a Commando in June/July/August/September and your customer will receive a FREE Wheel Kit (\$500 value) OR a \$400 rebate.

Contact Rebekah at
rhadlock@blowhardfans.com
for full details.

Ultra Flat & Compact



Handle: Lifts and Locks
Feet: Press to Open/Close



*Assembly instructions will be sent with each wheel kit



Understand that when you sell BlowHard fans,
you can do so proudly!

BlowHard is an OEM (Original Equipment
Manufacturing) business. We do not buy any “off the
shelf” stock parts as our competitors do.

Each fan model has more than \$1,000,000 into its
design, R&D, molds, casting, prototypes, & testing.
We literally engineer and design all major parts of our
fan to achieve maximum performance which off the
shelf parts cannot provide.

Handles, Straps, Lid, Box, Wheel Kit, Cord Magnet, Misting Ring, Ducting, Truck Mount, even the Big-Ass Batteries.

It's all original BlowHard engineering and design and we believe only BlowHard can claim this enormous feat!

We are also family owned & operated and work hard to get it all done right here in Oregon!

The reason we design from scratch is that we don't want to simply purchase shelf parts and stick them together to make a fan that blows air, then market it for firefighting.

It is backwards to create a product based on a mix of parts which leads to ineffective component compatibility. BlowHard always starts with the laws of physics, math, airflow dynamics, and fan-law to create PPV fans that are compact, powerful, and innovative. BlowHard fans are designed **for** Firefighters to control airflow and suppress fires.

BlowHard has shifted the industry in impactful ways!

*We created the first battery operated PPV fans and still the only ones to have powerful, integrated batteries.

*We deigned the first folding PPV fan.

*We created PPV fans light enough for single-person deployment.

*We invented High-Flow Jet Technology.

*We engineered the only "smart" fans on the market with our Smart-Tec System.

THANK YOU for being part of BlowHard's mission to progress the industry and save lives!





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