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November Newsletter



Education Station:

You now have all 3 videos on the

with the knowledge of HOW we make our fans small yet still deliver high performance:

1) **High-Flow Jet Technology:**

An Expansion Jet engineered by BlowHard. Our big batteries drive a huge amount of energy into the airstream to give it high pressure. Upon exiting the fan, the airstream expands beyond the size of the shroud, increasing air entrainment to seal the door.

****This is a huge selling point for our integrated batteries.
They are big and powerful!**

Because High-Flow Jet increases air entrainment, this means:

- 1) You don't need a huge set back
- 2) The airstream doesn't lose power/energy by the time it gets to the door and through it!

****Swappable batteries simply don't have enough power to achieve this!**

2) **Ergo-Fold:**

The weight of the fan is in the base, close to the body when carrying, therefore easy to maneuver. That weight also holds the fan solid on a steep incline/decline, even when on high power, as well as gives a TRUE 180 degree of operation.

3) **Opti-Max:**

The shroud and blade are as big as the entire footprint of the fan with a huge battery. Yet because we optimize space, it is not wasted, which allows us to condense the size of the fan. At the same time, when we scale our fan size up for a bigger airstream, we also scale up our battery power which maximizes each fan's performance!

BlowHard is the ONLY company to do both!

The BlowHard Commando!

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merely engineered to replace gas powered fans. We used the BlowHard Trifecta technologies to change the industry and help take gasoline out of firefighting!
Watch below...



Did you know...

We're here for you!

We see you hitting the road at different shows displaying the Squirt, Quickee & Commando and they look great! Remember that while you're there, if any questions come up during the week or weekend, reach out to us via text or DM us on social.

541.760.2441. We'll get your questions answered!

BlowHard offers a fan customer support team to take troubleshooting and repairs off your hands!

What this does for you and your customer:

- 1) Selling point: When your customers buy a BlowHard, you are giving them a full support team ready to diagnose any issue, get parts out to them quickly, and have their fan up and running within days.
- 2) With warranty discounts, free shipping, and no labor/repair fees, this significantly reduces the cost of ownership of the fan, which keeps your customer coming back to you for more sales- where the true profit is!
- 3) Without having to be inside the fan for repairs, this frees up your time to be out meeting new customers, building more relationships, conducting demos, and selling more fans.

If you would like to take advantage of this, simply connect them with us at **support@blowhardfans.com** and we will take care of them.

However, if you prefer to the troubleshooting/repairs yourself, we would like to support you in that as well. We're creating a system in which you can keep stock parts on hand for quick install *upon BlowHard diagnosis.*

Stay tuned!

Goodbye & Thank You!

Our beloved BH-20, the very FIRST battery-operated PPV fan that changed the industry will soon be discontinued!
We have under 100 left and when they're gone, they're gone!

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Better yet, we created new technology to upgrade older BH-20's with a **Retrofit Kit**.

The Retrofit Kit comes with a Battery + BMS (Battery Management System).

This new technology increases the original 35+ minute runtime to 45-50 minutes, essentially making their fan better than when they bought it!

If an older fan has not had a power supply upgrade, we recommend replacing it at the same time.

These 3 parts together = \$980, but we offer a combo deal, dropping it to \$920, then add any warranty discounts to that.

So if a department loves their BH-20, upgrading is a great option!



In case you missed last month...

****NEW****

BlowHard Accessories

Misting Ring:

The Misting Ring is UNIVERSAL to all BlowHard Fans. It is magnetic for fast and easy set-up. With 8 nozzles blowing out cool mist, it is perfect for firefighter or civilian heat recovery.

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High-Flow Mister:

The High-Flow Mister is also UNIVERSAL to all BlowHard Fans and magnetic. Super popular in Europe, the High-Flow Mister puts out a powerful 60L per minute wall of water to create a protective wall between buildings to stop fire from jumping and spreading.



Ducting:

The BlowHard Ducting is FAN SPECIFIC and currently offered for the Squirt only.

It fits snug around the shroud and stays connected to its case for easy deployment and repackaging.

The picture on the right shows 2 ducting units: One packaged up and one open, connected to a Squirt.

With a 12" diameter and a 10m /32ft length, the BlowHard Ducting makes it quick and easy to get fresh air into small, difficult to reach places.

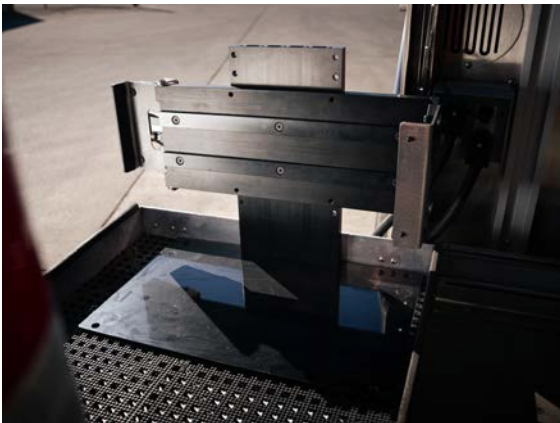
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Truck Mount:

The BlowHard Truck Mount is FAN SPECIFIC and currently offered for the Squirt only. No more worry of a fan falling in transit causing damage to it or other tools on the apparatus.

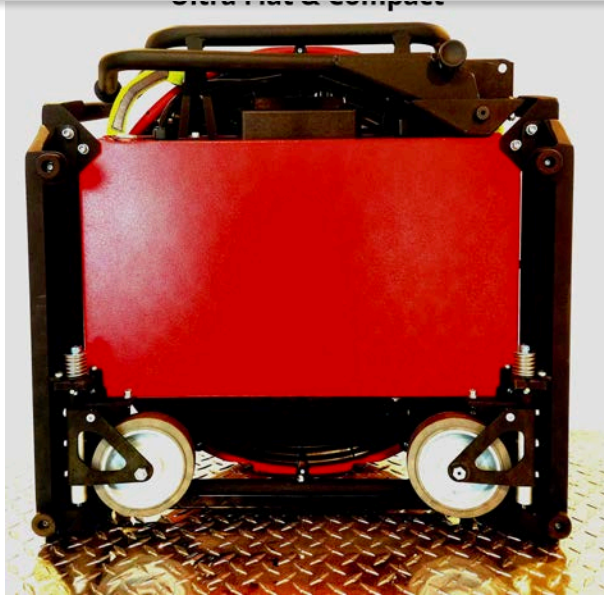
This robust Truck Mount keeps the Squirt safe and secure while at the same time keeping the space compact and tidy.

**If you ordered the Squirt Demo Kit with accessories, the Truck Mount will ship separately as we made a slight change, shifting its production schedule.*



Commando Wheel Kit:

With 16,200 CFM the Commando was engineered to replace gas-powered fans. Still being smaller and lighter than gas-powered fans for stairs and portability, the wheel kit is a great option for ground maneuverability.

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